

Georgia's Health Safety Net: In Pursuit of Health Equity



Healthcare Georgia Foundation
grantmaking for health



2007

Annual Report



Our mission is to advance the health of all Georgians and to expand access to affordable, quality healthcare for underserved individuals and communities.

our mission

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A Message from the Board Chair and President



Georgia lags behind much of the nation when it comes to delivering quality health care to its underserved residents and communities. Our state ranks 28th in its overall investment in public health, the traditional care provider of last resort for many Georgians. To further complicate the picture, approximately 1.6 million Georgians (17%) are without health care, and of those who are uninsured, 65% have incomes less than 200% of the federal poverty level and half are under 100% of the federal poverty level.

Much of Georgia's unmet health care needs fall onto the shoulders of the state's health **safety net providers**: the complex web of community health centers, free clinics, hospital emergency rooms, pharmaceutical assistance programs, and health departments that provide free or reduced cost medical care.

Strengthening the Safety Net

Over the past six years, Healthcare Georgia Foundation has ardently supported organizations that provide critical health and health care services to underserved individuals and communities. Our grantmaking has touched virtually every region of the state, with a heavy emphasis on rural and non-metropolitan areas. During that time, a substantial number of grants have provided core operating support to enhance the capacity of health care clinics, the implementation of collaborative site-based navigator systems, the establishment of a free clinic network, evidenced-based chronic disease management programs, minority-based health care services, and access to quality health care for migrant and seasonal workers.

In 2007, we maintained our sharp focus on the state's health safety net providers by awarding 19 grants totaling \$1,867,500 in support of their work. Highlights from the year featured the expansion of important safety net services through grants to the Community Foundation of Central Georgia, East Georgia Healthcare Center, Good News Clinics in Hall County, Good Samaritan Health & Wellness Center in Dalton, Health Care Central Georgia, Gwinnett County Board of Health, Macon Volunteer Clinic, St. Joseph's Candler Health System and Troup Cares.

The importance of the health safety net cannot be underestimated. It is the barometer of our state's ability to organize and deliver health and health care services, and an important indicator of our collective commitment to a healthy quality of life for all Georgians. Each day, the safety net faces a broad range of challenges beyond health care delivery, including a growing uninsured population, inadequate financing, a diminishing health care workforce, and the absence of statewide leadership.

At Healthcare Georgia Foundation, we want to make sure that the voices of the safety net and those they serve are heard, and *that they keep being heard*. Our pledge is to ensure that our resources do their part to improve access to quality affordable health and health care services and that all Georgians have access to a medical home.

Additional Funding Highlights

The year featured our largest annual grantmaking to date, as we awarded 64 grants totaling more than \$6.7 million. Among our grants were the continued support of HealthTec^{dl}, a statewide distance learning network, and Policy Leadership for Active Youth (PLAY), an effort to identify and evaluate promising programs and policies to decrease childhood overweight in Georgia. We partnered with Bishop + Associates to embark on a trauma care

Safety net providers go largely unnoticed in their communities. Their unselfish service is an economic asset to traditional health care providers, and they achieve successes that are frequently invisible to policymakers.

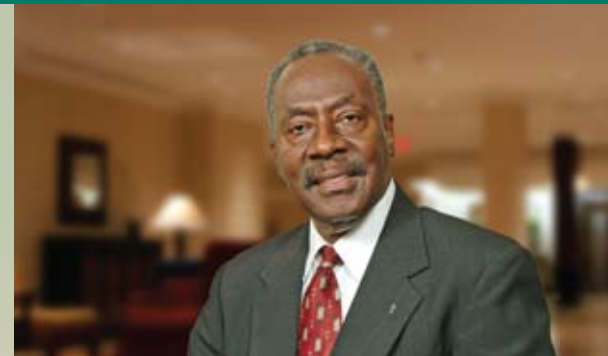
Board of Directors

Milestones

We passed an important milestone in 2007 as the three remaining inaugural Board members retired from our Board of Directors. Michael Kemp, Linda Lowe and Board Chair Richard Shirk left an indelible mark on our pursuit of grantmaking excellence in health. Since 1999, the inaugural Board has provided visionary leadership and was intricately involved in developing our priority areas and building the basis for many of the community relationships and partnerships we hold today.

2007 Appointments

The Board appointed Francis Tedesco, MD as Board Chair (2008) and welcomed new members, Dee Baldwin, PhD, Arnold Tenenbaum and Lynn Thogersen, MHA.



In Memoriam

Joseph D. Greene, Founding Board Member

As a founding Healthcare Georgia Foundation Board member, Joe helped steward the organization from its inception in 1999 through his retirement as Board Chair in 2006. In November 2007, the community mourned the passing of this inspirational leader when this gentle soul lost his battle with cancer. In December 2007, Healthcare Georgia Foundation's Board of Directors renamed its **Community Service Award** in Joe's honor to continue to celebrate his legacy and inspire others to volunteer their time to improving health and health care for all Georgians.

In 2008, Healthcare Georgia Foundation will host its third convening of grantees, partners and community leaders at **Connections 2008: Strengthening the Health of Georgia Through the Nonprofit Community**. During a special ceremony at the conference, the first recipients of the Joseph D. Greene Community Service Award will be recognized.

study aimed at identifying opportunities to provide sustainable financing for Georgia's statewide trauma system.

To further strengthen Georgia's nonprofit health organizations, we funded Phase III of our capacity building project with the Georgia Center for Nonprofits, which includes organizational assessments, executive coaching and peer learning workshops. In addition, we supported events, conferences and convenings, and sought to better amplify the voices in Georgia's health and health care community through health policy, research, planning and evaluation.

The Road Ahead

Healthcare Georgia Foundation takes its stewardship role and effective and accountable use of philanthropic resources seriously. Improved performance and better health outcomes increasingly defines our grantmaking. We will continue to seek these, and other opportunities to advance the health of the underserved and all Georgians.

Two handwritten signatures in blue ink. The first signature is for Richard D. Shirk and the second is for Gary D. Nelson.

Richard D. Shirk
Board Chair

Gary D. Nelson
President



safetynet

Strengthening Georgia's Health Safety Net

The numbers tell the story when it comes to the delivery of health care in Georgia: the state is 41st in terms of emergency room visits and 43rd in registered nurses per 100,000. Of Georgia's 159 counties, 117 are designated medically underserved areas, and another 28 are partially underserved.

Minding the Gap

Georgia's safety net providers fill a critical health care delivery gap for many uninsured and underserved Georgians. Patients are often treated at little to no cost by facilities and programs that are staffed by volunteer health care professionals. Without these providers, many Georgians would likely go undiagnosed, untreated, and eventually seek care in our already overcrowded emergency rooms for conditions that are far worse.

Sound Investments, Solid Results

As long as there are underserved populations, there will be a need for the support of the safety net. Over the past six years, Healthcare Georgia Foundation has awarded more than \$5 million to Georgia safety net providers; funding that has supported *both* infrastructure and service delivery.

Understanding how to build the capacity of these providers is an important component of expanding access to quality health care, an integral part of our mission and goals. With this in mind, we will continue to place our resources where Georgians need it most: serving those without an advocacy voice and in need of quality health care.

We are pleased to highlight the excellent work and successes of Georgia's health safety net providers as they continue to fulfill a vital role in the health of all Georgians.

Selected Safety Net Grant Awards



Good News Clinic – Gainesville, GA

Good News Clinic provides support and free medical care for uninsured residents in Hall County. In 2002, the Clinic received funding to expand its medical, dental and pharmaceutical capacity to serve the growing diverse patient population and to install computer systems to automate the Clinic's business operations. Grant funds from the Foundation were also used to hire much-needed administrative support to aid in the scheduling of doctors, dentists, pharmacists, volunteers and patients.

To achieve even greater efficiency and coordination of care, Good News is now pursuing the adoption of an electronic health record system with disease management capacity.

Hope Health Clinic, Inc. – LaGrange, GA

Hope Health Clinic provides health care and clinical preventive services to uninsured residents in Spalding County. In 2004, Hope Health Clinic received funding to expand their primary health care services for medically underserved residents with an emphasis on disease management and diabetes education.

As a result of this grant, the Clinic was able to provide health care services to significantly more residents than expected due to the increasing number of individuals who are without health care and the inability to afford health care for the families.

Macon Volunteer Clinic, Inc. – Macon, GA

Macon Volunteer Clinic opened its doors in 2003 to provide a medical home to the uninsured residents in Bibb County. The services provided by the Clinic are free of charge, and include: physician visits, non-narcotic prescription medication, laboratory analysis, x-rays, eye exams, limited dental care and cancer screenings.

Through grant funds awarded in 2004, the Clinic was able to increase their patient services to uninsured workers and their families, implement a comprehensive cancer screening program for individuals at high risk for colorectal cancer, and provide prescription assistance to patients receiving medical treatment and referrals from the clinic.

Chatham County Safety Net Planning Council – Savannah, GA

Chatham County Safety Net Planning Council is a collaborative partnership of health service providers and stakeholders created to analyze available resources to meet the health care needs of the uninsured population and make recommendations for priority systems improvements.



The Council received a grant in 2005 to improve the health status of Chatham County residents through the utilization of existing infrastructure, shared technology and site-based care navigators. Through the grant, the Council developed the pilot program for Care Navigator System Program, providing access to the health care system for uninsured individuals with chronic diseases. In 2007, the Program provided services to uninsured/underinsured adults and enrolled nearly 1,500 participants – a 25% increase in the total numbers previously served.

Georgia Free Clinic Network, Inc. – Atlanta, GA

The mission of the Georgia Free Clinic Network is to provide a collaborative support system to foster growth and development of charitable clinics and improve access to quality health care for the medically underserved across the state. The Network connects the nearly 100 nonprofit medical and dental clinics across the state that serve Georgia's 1.7 million uninsured.

In 2006, the Foundation funded the Network for core operating and project support to establish an organizational home for free clinics providing access to quality, affordable health care for Georgia's medically underserved. As a result of the funding, the Network has been successful in assisting its member clinics with increased access to technical assistance, resources and networking.

East Georgia Healthcare Center, Inc. – Swainsboro, GA

East Georgia Healthcare Center is a multi-site community, using a family practice model to provide a broad range of health care services for the medically underserved in Emmanuel, Tattnall, Treutlen and Candler counties. Migrant and seasonal farm workers comprise a significant portion of patients served by the Center, which faces significant barriers to the delivery of quality health care, including distrust of the medical community, fear, and lack of transportation.

The 2007 grant awarded by the Foundation will enable the Center to expand the scope of its current health services by offering a mobile medical unit and van to access hard-to-reach patients and offer transportation services to the elderly and poor patients of Emanuel, Tattnall and Treutlen counties. This innovative approach to the delivery of health care services could serve as a model for reaching underserved populations, especially in rural communities.



2007

The Year in Review

As long as Georgian's experience an overburdened, underfunded, and fragmented system of health and healthcare services, there will be a need for health safety net providers. In 2007, the Foundation focused on helping these safety net providers help those without an advocacy voice achieve greater health equity. We know that health inequities need not exist, and we are steadfast in our belief that strengthening the safety net is vital for those with unequal access to affordable quality health care.

Our 2007 grantmaking continued to support efforts that amplify the voices of *all* Georgians, and to inform our grantees, constituents, policymakers and the nonprofit community about Georgia's most pressing health and health care needs. We focused our efforts on strengthening and expanding the safety net, developing a statewide trauma care network, addressing health literacy, promoting greater engagement by Georgians in the policy process, conducting research, and bolstering nonprofit health organizations.

Statewide Trauma Care System

Getting the right patient to the right hospital at the right time would save the lives of approximately 700 Georgians each year. Yet, Georgia does not have a comprehensive, coordinated statewide trauma system, and is served by just 15 trauma centers and four level one trauma centers. Healthcare Georgia Foundation believes that a trauma care system is one of Georgia's most pressing health care needs, and is supporting the development of a comprehensive statewide network on several fronts.

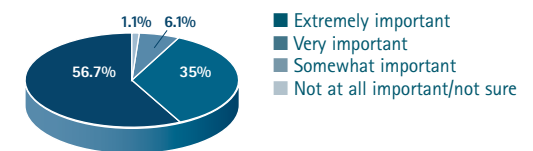
Trauma Care in Georgia: Overburdened Underfunded and Fragmented



In December 2006, more than 800 Georgians participated in a telephone opinion poll on trauma care conducted by the **University of Georgia's Survey Research Center**. The poll's results overwhelmingly supported Georgians' desire to have a world-class trauma care system, one that serves both urban and rural areas.

Highlights from the trauma care poll were published in *HealthVoices*, the Foundation's health policy publication. The survey found that:

- Nine out of ten Georgians believe it is extremely important or very important to have a trauma system
- Eight out of ten Georgians believe it is extremely important or very important for rural areas to have the same speed and quality of trauma care
- Eight out of ten Georgians are extremely concerned or very concerned about trauma centers closing in Georgia



"Were it not for these health safety net providers – community health centers, public health departments, hospital emergency rooms, pharmaceutical assistance programs and free clinics – Georgia's poor and underserved would not have access to affordable, quality health care."

Gary D. Nelson, PhD, president, Healthcare Georgia Foundation

The Year in Review



Georgians simply do not have ready access to trauma care in many parts of the state. As a result, the state's trauma death rate is significantly higher than the national average. More trauma centers are needed to assure that all Georgians have access to high quality trauma care within the crucial "golden hour." Georgians have repeatedly indicated both their desire for and willingness to pay for a statewide trauma system.

Healthcare Georgia Foundation firmly supports the establishment of a statewide, coordinated, accountable, trauma system in Georgia. The Foundation also funded additional efforts aimed at illuminating Georgia's need for a trauma care network.

Additional grantmaking support for trauma care included:

- A \$260,000 grant to **Bishop + Associates** to analyze Georgia's trauma care capacity and to develop recommendations for a financially sustainable statewide trauma system
- Funding for the **Haylsett Group** to implement a statewide media/communications campaign, a trauma care public opinion poll, updates to a trauma care website and implement a statewide public education campaign
- Foundation-directed advertising to help raise awareness about the need for a comprehensive statewide trauma system



Communications and Publications

Health Literacy: A Key to Better Health for Georgians

The inability to obtain, process, and understand basic health information and services prevents over two million adults in Georgia from taking the right prescription drugs, making doctor's appointments, and completing health insurance forms.

While low health literacy affects individuals of every age, race, education and income level, persons with limited education are more likely to have low health literacy skills. People who are managing multiple chronic diseases and/or multiple insurance systems are also likely to have greater difficulty understanding health messages.

The year's second issue of *HealthVoices* examined the causes and consequences of low health literacy, identified who is most at risk and which efforts have been most successful in Georgia. The brief, prepared by the **Emory Center on Health Outcomes at the Rollins School of Public Health at Emory University**, highlighted five programs in Georgia with successful health literacy efforts that improve systems for providing information in the health care setting, build health literacy into adult literacy education, and provide professional education on how to communicate with low literacy patients.



In October 2007, the Center, with Foundation support, hosted a health literacy conference in Macon, Georgia entitled, “Health Literacy: Cornerstone for Better Health.” The event was attended by more than 100 health

organizations throughout the state, and targeted strategies and skills for health communications providers aimed at reducing health literacy in targeted populations.

Home and Community-based Services: A Robust, Rational and Ready System for Georgians

Providing home and community-based services (HCBS) to serve the elderly and people with disabilities, now and in the future, is one of the major health and social challenges confronting Georgians. Demographic shifts and consumer preferences are driving the need for a more robust, rational and ready system of HCBS, both nationally and in the state.



The findings of a review of HCBS providers in Georgia conducted by **Ann Rosewater** in collaboration with the **Georgia State University School of Social Work** were published in a 2007 issue of *HealthVoices*. The study

found that all stakeholders, from volunteers to the state’s government, must be fully engaged to enable the growing population of seniors and people with disabilities to participate as productively as possible in community life. By investing in a robust, rational and ready system, Georgia will not only use its resources more efficiently, but the state will be ready to meet the growing demand for quality, affordable, home and community-based services.

Issues of *HealthVoices* are available at www.healthcaregeorgia.org.

Catalyst



In 2007, we launched *Catalyst*, a semi-annual electronic newsletter focused on advancing people and organizations that produce positive change, promoting programs and policies that improve health and

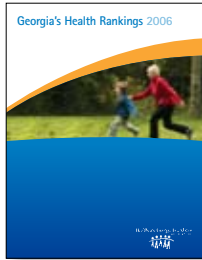
health care, and connecting people, programs and resources across Georgia.

Catalyst raises the voice of Georgia’s nonprofit health organizations and their efforts to advance the health of Georgians. Each issue features the work of grantees, current funding efforts, request for proposal opportunities, news, events, and more.

To sign up for *Catalyst*, visit www.healthcaregeorgia.org.

The Health of Georgians: Where do we stand?

Georgia's Health Rankings



Building on data collected in 2006, *Georgia's Health Rankings* represents the Foundation's effort to compile information surrounding the health status of Georgians relative to residents of the other 49 states. This unique report lists Georgia's health rankings for each indicator grouped into three major categories: 1) health risks, 2) health care delivery, and 3) health outcomes.

According to the report, Georgia ranks in the **top 10 states** in the following categories:

- SCHIP enrollment
- Percentage of men receiving a PSA test in the past two years (Prostate Cancer)

Georgia ranks in the **bottom 10 states** in the following categories:

- Percentage of low birth weight babies
- Percentage of population without insurance
- Per capita expenditures on mental health
- Infant mortality rates

The 2006 report also includes data on the ten leading causes of death and comprehensive demographic information in the state of Georgia and the United States.

According to the study, Georgia ranks behind most states in the nation in **overall health**. Findings from this compilation are being used to inform the Foundation's grantmaking, policymakers and community stakeholders about the opportunities to advance health and health care in Georgia.

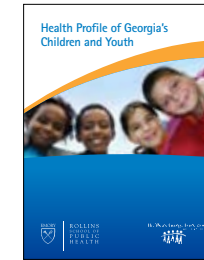
Georgia Children's Health Rankings

The Foundation also embarked on an ambitious internal analysis of the factors driving the health of Georgia's children and youth. The study, *Georgia Children's Health Rankings*, compiled data on the health status of the state's children and youth, from ages 0-18, relative to the other 49 states. Rankings for each indicator were grouped into four major categories: 1) health risks, 2) social determinants, 3) health care delivery, and 4) health outcomes.

According to the report, Georgia ranks in the **bottom 10 states** in the following categories:

- Teens who are high school dropouts
- Percent of children in poverty
- Teenage birth rates
- Cumulative number of children with AIDS

Health Profile of Georgia's Children and Youth



Emory University developed an important tool in the ongoing efforts to improve our collective understanding about the most pressing health needs of Georgia's children and youth.

The compilation, *Health Profile of Georgia's Children and Youth*, will aid the Foundation and other organizations in strategic grantmaking, fund allocation, and priority setting.

To view and download these publications, please visit www.healthcaregeorgia.org.

The Ties that Bind: Bolstering Nonprofit Health Organizations

HealthTecdl – Distance Learning for Georgia's Nonprofits

The Foundation continued its support of HealthTec^{dl} by fully funding the pilot program it initially launched in 2006. HealthTec^{dl} is an innovative distance learning program aimed at delivering technical assistance to nonprofit health organizations through a network of organizations and the creative application of technology.



The HealthTec^{dl} Program will be completely functional by mid-2008, and will feature several grantee-driven programming and sessions, including opportunities for attendees to earn continuing education credits. Network organizations participating in the program include:

- Foothills AHEC (Gainesville)
- Georgia Statewide AHEC Network Program Office (Augusta)
- Healthcare Georgia Foundation (Atlanta)
- Magnolia Coastlands AHEC (Statesboro)
- Three Rivers AHEC (Columbus)
- Blue Ridge AHEC (Rome)
- Southeastern Primary Care Consortium, Inc. (SPCC Atlanta AHEC)
- Southwest Georgia AHEC (Albany)
- TechBridge (Atlanta, network and technical support)
- Avatar Communications (Atlanta, communications support)



For more information about the HealthTec^{dl}, visit www.healthtecdl.org.

Organizational Assessment



For a third consecutive year, the Foundation announced the availability of funding in support of organizational assessments for nonprofit health organizations in Georgia. The assessments

aim to fully understand and strengthen organization infrastructure, create action plans to address needed steps for improvement, and both identify and resolve organizational problems before they become crises.

The funding will be used to help sustain coaching, technical support, and training for approximately 15 nonprofit health organizations. Selected applicant organizations will be provided with a free three-month assessment with the **Georgia Center for Nonprofits** (www.gcn.org).



grantmaking
priorities

Our Grantmaking Priority Areas

Healthcare Georgia Foundation has established grantmaking priority areas that reflect prevalent health problems; the disproportionate burden of morbidity, mortality, and disability among underserved individuals; and statewide public input on perceived opportunities to advance the health of all Georgians.

The Foundation accepts Letters of Inquiry in response to the following Grantmaking Priority Areas:

Addressing Health Disparities

Healthcare Georgia Foundation can do much to encourage and strengthen the State's capacity, leadership, readiness and focus for eliminating high disparity conditions. Consistent with our mission and goals, such grantmaking focuses on creating the necessary conditions to address the commonly agreed causes of health disparities. These conditions include: unequal access to health care and treatment; socio-cultural and informational barriers that prevent full access to quality health information and service utilization; and the inadequate supply of appropriate, well-trained health care providers.

Expanding Access to Primary Healthcare

Through strategic grantmaking, Healthcare Georgia Foundation can improve access to primary healthcare services by Georgia's uninsured and underinsured populations. In an effort to provide a comprehensive, integrated and seamless system of health services, the Foundation's technical and fiscal resources support: health policy analysis and advocacy, applied intervention research, workforce development, leadership development and recognition, organizational improvement and the delivery of a broad array of evidence-based preventive health services.

Strengthening Nonprofit Health Organizations

Healthcare Georgia Foundation allocates grant funds for organizational improvement, underscoring our commitment to assisting underserved populations and the organizations that serve them. Organizational Improvement grants are awarded to eligible organizations for the purpose of strengthening and sustaining their capacity to fulfill their mission.



2007 Grantees

Addressing Health Disparities



American Cancer Society, Inc. South Atlantic Division

\$150,000

Implement a Patient Resource Navigator program in Hall County.

Atlanta Regional Commission

\$46,000

Provide a training curriculum to direct care workers supervisors/management staff and to establish a 'Taking Care' coalition in metropolitan Atlanta.

The Center for Pan Asian Community Services, Inc.

\$60,000

Support to increase access to primary and preventative health care services for low-income Asian women and seniors in metropolitan Atlanta.

East Georgia Healthcare Center

\$150,000

Support to increase access to primary and preventive health care services for low-income African Americans and Latino migrant farm workers in Emanuel, Tattnall and Treutlen counties.

Emory University

\$39,500

Support to analyze a survey of 2,500 nursing aides in Georgia and to disseminate the survey findings to home and community-based service providers and key informants.

Grantmakers for Children, Youth & Family

\$5,000

Support for the 2007 Annual Conference in Atlanta, GA at the Sheraton Hotel on September 25-28, 2007.

Macon Volunteer Clinic, Inc.

\$100,500

Expand access to primary health care services for uninsured residents of Bibb County.

Middle Georgia Technical Institute Foundation, Inc.

\$50,500

Establish a Health Literacy Center in Perry, Georgia.

Rosalynn Carter Institute for Caregiving
\$106,000

Support for provider networks to train formal caregivers (home health aides) and informal caregivers (family members and friends) and create a statewide online resource center.

Southeast Georgia Communities Project
\$10,000

Address HIV/STD among Hispanic youth via peer education training, HIV/AIDS videos, public service announcements and quarterly teen talk shows.

University of Georgia - Institute of Gerontology
\$101,000

Support strengthen the quality of home and community-based services by providing web-based training for formal caregivers (home health aides) and informal caregivers (family members and friends) in Georgia.

University System of Georgia Foundation, Inc.
\$300,000

Support to develop the planning and evaluation infrastructure to support public and private health professions education programs in Georgia.

Ware Children's Initiative, Inc.
\$7,500

Support for the Greater Mt. Zion African Methodist Episcopal Church community-based after school program serving youth ages 9-18.

Total Grants: 13
\$1,126,000



2007 Grantees

Expanding Access to Primary Healthcare



American Academy of Pediatrics

\$3,500

Support for annual continuing medical education conference held October 11-13, 2007 at the Georgia Tech Hotel and Conference Center in Atlanta.

Bishop + Associates

\$260,000

Analyze Georgia's trauma care capacity and develop recommendations for strengthening Georgia's statewide trauma system.

Community Health Mission, Inc.

\$100,500

Expand access to primary health care services for uninsured residents of Chatham County.

Emory University – Emory Center on Health Outcomes and Quality

\$11,660

Support to assess pediatric asthma management plans in Georgia.

Georgia Coalition for Physical Activity & Nutrition, Inc.

\$250,000

Support to build statewide advocacy for state and local policies that promote active, healthy lifestyles.

Georgia State University

\$3,000

Support for the 5th Annual J. Rhodes Haverty Lecture Series.

Georgia State University – Institute of Public Health

\$495,000

Support for Policy Leadership for Active Youth (PLAY), a project to identify and evaluate promising programs and policies to decrease childhood overweight in Georgia.

Good Samaritan Health & Wellness Center, Inc.

\$50,500

Expand organizational capacity to provide primary care to uninsured residents in Pickens County.

Good Samaritan Health Center of Gwinnett

\$50,000

To increase organizational capacity to provide health care services to the residents of Gwinnett County.

Governor's Council on Developmental Disabilities of Georgia

\$2,500

Support to research the impact of the Care Management Organization (CMO) Initiative for Medicaid recipients and providers in Georgia.

Gwinnett County Board of Health – East Metro Health District

\$200,000

Support to develop a Community Health Center and provide primary care and preventive services to medically underserved populations in Gwinnett County.

Hands of Hope Clinic, Inc

\$50,500

Provide support to expand access to primary health care services for uninsured residents of Henry County.

Hayslett Group, LLC

\$68,000

Provide support to implement a statewide media/communications campaign and repeat the Foundation's trauma care public opinion poll. Augmentation to provide support to update a trauma care Web site, implement a statewide public education campaign.

Health Care Central Georgia, Inc. Community Health Works

\$200,500

Support to initiate health services for the medically underserved and support the development of a Community Health Center in Bibb County.

Hope Health Clinic, Inc.

\$100,500

Expand access to primary health care services for uninsured residents of Spalding County.

Lowndes County Board of Health

\$50,500

Expand the capacity of the Partnership Health Center to provide primary care services for low-income adults in Lowndes County.

McManus Health Policy, Inc.

\$5,000

Support to document best and promising practices related to expanding healthcare access and coverage.

Medical College of Georgia School of Nursing

\$200,500

Support to establish the Greater Augusta Healthcare Network to provide quality health services for the medically underserved in the Augusta region.

Porter Novelli

\$75,000

Prepare a case study of Community Health Mission as a model for strengthening the safety net and improving access to health care in Georgia communities.

St. Joseph's Candler Health System

\$26,500

Establish a diabetes disease management program for low-income uninsured residents served by St. Mary's Health Center in Savannah.

The Carter Center, Inc.

\$10,000

Support for the Twenty-Third Annual Rosalynn Carter Symposium on Mental Health Policy entitled The Time Is Now: Creating a Public Policy Action Agenda on Preventing Mental Illnesses to be held on November 7-8, 2007 in Atlanta.

Troup Cares, Inc.

\$100,500

To expand the capacity of the Troup Cares Clinic to provide primary health care services to the uninsured residents of Troup County

Voices for Georgia's Children

\$300,000

Build state and local capacity to advocate for improved child health in Georgia.

VOX Teen Communications

\$25,000

Support for a peer to peer health education program targeting teens in metropolitan Atlanta.

Total Grants: 24

\$2,639,160



2007 Grantees

Strengthening Nonprofit Health Organizations

Atlanta Area Evaluation Association

\$4,000

Support for A Practical Workshop for Community-Based Organizations on November 28, 2007 at the Loudermilk Center.

Atlanta Harm Reduction Coalition, Inc.

\$50,000

Provide support to implement organizational infrastructure improvements to build capacity and sustainability

Avatar Communications, Inc.

\$80,000

Support the marketing and communications efforts of Phase II of Healthcare Georgia Foundation's Distance Learning Program, HealthTec^{dl}.

Avatar Communications, Inc.

\$200,000

Support to organize Connections 2008 - Healthcare Georgia Foundation's third grantee and partner conference.

Blue Ridge Area Health Education Center

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

Central Presbyterian Church Outreach Center - Central Outreach & Advocacy Center

\$8,500

Support to complete an environmental scan to determine how to serve and address the critical needs of the homeless in Atlanta.

Community Foundation of Central Georgia

\$50,000

Provide support to help establish the Peachstate Information Network (PIN) to develop an integrated electronic health record tracking system for metropolitan Atlanta, Northeast and South Central/North Central Georgia.

Foothills Area Health Education Center

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

Foundation Center - Atlanta

\$4,000

Update and review the research report and mini-directory Spotlight on Health Grantmaking in Georgia.

Georgia Center for Nonprofits, Inc.

\$204,000

Phase III of the Healthcare Georgia Foundation Capacity Building Project, including organizational assessments,

capacity building workshops, executive coaching, and a statewide distance learning workshop.

Georgia Public Health Association, Inc.

\$50,000

Support to strengthen GPHA's capacity to build Georgia's network of public health professionals and public health students.

Good News Clinics

\$100,500

Expand access to primary health care services for uninsured residents of Hall County.

Group Health Cooperative - Center for Community Health and Evaluation

\$9,000

Support to provide evaluation services to community-based nonprofit organizations.

Group Health Cooperative - Center for Community Health and Evaluation

\$14,000

Support for research and design activities that contribute to Healthcare Georgia Foundation's development of a high quality, comprehensive evaluation framework.

Laurens County Volunteers in Medicine

\$75,500

Core operating support to strengthen Lauren County Volunteers in Medicine's organizational infrastructure to increase clinic sustainability.

Magnolia Coastlands Area Health Education Center

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

Medical College of Georgia Research Institute, Inc. – Georgia Statewide AHEC

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

Morehouse School of Medicine, Inc.

\$30,000

Convene partner organizations across Georgia to develop a strategic plan to create a sustainable statewide Community Health Advisors Network.

Planned Parenthood of Georgia, Inc.

\$50,000

Establish a statewide call center to maximize capacity and improve efficiency at Planned Parenthood health centers in Georgia.

Southeastern Primary Care Consortium, Inc. AAHEC

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

Southwest Georgia Area Health Education Center (SOWEGA-AHEC)

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

St. Jude's Recovery Center, Inc.

\$50,000

Provide support to implement new billing system upgrades to comply with the state of Georgia's Department of Human Resources new managed care system.

Sumter Regional Hospital Foundation

\$50,000

Core operating support for health care services at Sumter Regional Hospital.

TechBridge, Inc.

\$565,000

Serve as the technology provider for Phase II of a new distance learning network program titled HealthTec^{dl}.

TechBridge, Inc.

\$10,000

Support to engage in a time limited assessment of distance learning technology providing an analysis of the efficiency, effectiveness and costs associated with alternative technology products and services.

Theisen Consulting LLC

\$6,000

Support to prepare a text/material on a guide to strategic planning for nonprofit organizations, coalitions, and collaborative (both incorporated and unincorporated entities).

Three Rivers Area Health Education Center

\$48,000

Participate as a member of the Statewide AHEC Network and HealthTec^{dl} in the implementation of distance learning programs directed toward the health care workforce and nonprofit health organizations.

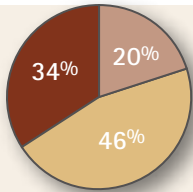
Total Grants: 27

\$1,946,500



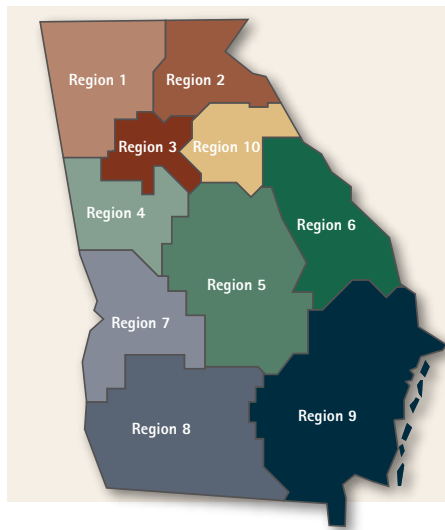
Grants Summary

2007 Allocations by Grantmaking Priority Area



Grantmaking Priority Area	Amount Awarded	% of Total Grant Awards
Addressing Health Disparities	\$1,126,000	20%
Expanding Access to Primary Healthcare	\$2,639,160	46%
Strengthening Nonprofit Health Organizations	\$1,946,500	34%
Total	\$5,711,660	100%

2007 Grantmaking by Region



Grantmaking Region	Amount Awarded	% of Total Grant Awards
Region 1 NW, Dalton	\$66,500	1%
Region 2 NE, Gainesville	\$283,167	5%
Region 3 Metropolitan Atlanta	\$554,166	10%
Region 4 LaGrange	\$267,500	5%
Region 5 S. Central, N. Central	\$459,667	8%
Region 6 Augusta	\$200,500	3%
Region 7 West Central	\$66,000	1%
Region 8 SW, Valdosta	\$98,500	2%
Region 9 SE, Savannah, Coastal	\$407,500	7%
Region 10 Athens	\$64,000	1%
Statewide	\$3,244,160	57%
Total	\$5,711,660	100%

Grantmaking Summary

Number of Grants	64
Amount Awarded	\$5,711,660

Instructions for Submitting a Letter of Inquiry (LOI)

Letters of Inquiry may be submitted at any time. The Foundation will acknowledge receipt of the LOI within 3 months and notify the applicant organization of the results of the Foundation's review and decision whether to request a complete grant proposal. Letters of Inquiry should be approximately 2-3 pages in length, following the format below.

To obtain more information about submitting a grant request, please visit www.healthcaregeorgia.org.

- 1. Funding Request.** Describe your funding request. Include the dollar amount you are requesting and the period the funds would cover. Highlight how your proposed program/project fits with the Foundation's mission and goals, and one of the Foundation's grantmaking priority areas. Requests for organizational improvement support within the Strengthening Nonprofit Health Organizations grantmaking priority area should not exceed \$50,000.
- 2. About your Organization.** Describe your organization's history and mission, including the year it was established.

- 3. Problem or Opportunity.** Describe the particular health problem or opportunity your program or project seeks to address. What is the current magnitude of this problem or opportunity specific to the state of Georgia or your local community/region?
- 4. Program.** Describe the program's purpose and list 2-3 major objectives for this project/program during the proposed funding period.
- 5. The Target Population.** Describe who will benefit from this program. Highlight any relevant characteristics (i.e. gender, age groups, ethnic-racial composition, disability socio-economic status and/or income) that further clarify your target group.
- 6. Success, Outcomes and Results.** As a result of funding, what constitutes success for your organization or program? Describe how the program will be evaluated. Describe the steps you are currently taking to sustain your programs.

Letters of Inquiry should be submitted in writing (on applicant letterhead) and signed by the executive director/president and/or a board member and mailed to the attention of:

**Director of Grants Management
Healthcare Georgia Foundation
50 Hurt Plaza, Suite 1100
Atlanta, Georgia, 30303
p. 404.653.0990**

Instructions for Submitting a Proposal

Following the receipt and favorable review of the applicant organization's LOI, the Foundation will provide guidelines and a request for the submission of a full written grant proposal including timelines for submission. Foundation staff will contact representatives of the applicant organization following the submission of the grant proposal. Staff will then undertake an extensive technical and financial analysis of your proposal. Healthcare Georgia Foundation meets quarterly to review grant recommendations. The entire application and proposal review process normally takes approximately 8-9 months. Submit questions regarding the application process to Healthcare Georgia Foundation's Director of Grants Management.



Financial Statements

Statement of Financial Position December 31, 2007 and 2006

ASSETS		
	<u>2007</u>	<u>2006</u>
Cash and cash equivalents	\$ 44,978	\$ 98,630
Investments at fair value	139,788,218	135,249,506
Equipment, net of accumulated depreciation	171,500	211,400
Other assets	<u>9,849</u>	<u>11,956</u>
Total assets	<u>\$ 140,014,545</u>	<u>\$ 135,571,492</u>
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 21,530	\$ 33,053
Accrued expenses	239,630	223,448
Federal excise tax payable	21,245	1,531
Deferred compensation	15,530	0
Deferred federal excise taxes	<u>634,279</u>	<u>269,141</u>
Total liabilities	<u>932,214</u>	<u>527,173</u>
Unrestricted net assets	<u>139,082,331</u>	<u>135,044,319</u>
Total liabilities and net assets	<u>\$ 140,014,545</u>	<u>\$ 135,571,492</u>

Statement of Activities and Changes in Net Assets For the Years Ended December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Unrestricted operating revenues and other support:		
Interest and dividend income	\$ 3,172,546	\$ 2,892,887
Net gain on investments	<u>9,609,685</u>	<u>14,311,713</u>
Total Unrestricted revenue and other support	12,782,231	17,204,600
Grants:	5,711,660	4,293,800
Operating expenses:		
Summary program expense	1,768,647	1,790,220
Investment management fee	<u>781,636</u>	<u>683,990</u>
Total operating expenses	<u>2,550,283</u>	<u>2,474,210</u>
Total grants and expenses	<u>8,261,943</u>	<u>6,768,010</u>
Increase in unrestricted net assets before federal excise tax and deferred tax expense	4,520,288	10,436,590
Federal excise tax benefit on investment income	(117,138)	(64,408)
Deferred federal excise tax expense	<u>(365,138)</u>	<u>(97,913)</u>
Increase in unrestricted net assets	4,038,012	10,274,269
Unrestricted net assets, beginning of period	<u>135,044,319</u>	<u>124,770,050</u>
Unrestricted net assets, end of period	<u>\$ 139,082,331</u>	<u>\$ 135,044,319</u>

This report is a summary of the audited financials for Healthcare Georgia Foundation. Please contact the Foundation office if you would like to receive a copy of the full report issued by the accounting firm Moore Stephens Tiller LLC.

Board and Staff

Mr. Richard D. Shirk – Board Chair
Mr. Rich D’Amaro
Mr. Dewey Hickman
Ms. Andrea Hinojosa
Dr. John Ted Holloway
Mr. Mike Kemp
Ms. Linda Lowe
Mr. Ecleamus Ricks
Dr. Francis J. Tedesco

Gary D. Nelson
President

Janette Blackburn
Executive Assistant to the President

Donna Bradshaw
Receptionist

Amy Hall
Program Assistant

Martha Katz
Director of Health Policy

Andrea Young Kellum
Program Officer

Symone R. McClain
Director of Grants Management

Lisa Medellin
Program Officer

Michael J. Sweeney, III
Director of Finance

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Healthcare Georgia Foundation
grantmaking for health



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